



PysFlow

PROCESS MANAGEMENT CONSULTING • PMP® CERTIFIED CONSULTANTS

Process first, then the **right technology.**

We begin by listening to the real headaches in your organization and observing how work actually flows on site. Technology comes last, built around that process. The result: you see at a glance **who holds every request, approval, payment and decision, what stage it has reached and how long it has been waiting.**

INDUSTRY-AGNOSTIC, PROVEN IN THE FIELD

200+

processes live in daily use

1,000+

users and stakeholders reached

20+

industries served

Construction & supply

Food production

Wholesale

Retail & e-commerce

Automotive suppliers

Logistics & distribution

Energy

Manufacturing & trade

Construction & contracting

and more

You shouldn't have to know everything yourself.

No need to replace your existing systems.

pysflow.com/en

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How many of these scenes sound familiar?

Industry doesn't matter. Wherever work changes hands, these lines are heard sooner or later.

	PURCHASE APPROVAL “Fine, go ahead.” Approved verbally in the corridor, recorded nowhere. Day four: the production line is still waiting for the part.  Scan to watch the short film (Turkish narration)		COLLECTIONS “I'll pay next Tuesday.” The promise went onto a sticky note. Tuesday came, and nobody remembered.  Scan to watch the short film (Turkish narration)
	MEETINGS “Who took this on again?” Decisions are scattered across notebooks. The same topic is on the agenda for the third time.  Scan to watch the short film (Turkish narration)		SUPPLIER PAYMENTS “Where's my payment?” The supplier is calling for the third time. Nobody can see which stage the payment is at.  Scan to watch the short film (Turkish narration)
	CUSTOMER SERVICE “I passed it on.” The complaint was passed on, but nobody followed it up. The customer is calling again.  Scan to watch the short film (Turkish narration)		QUALITY & AUDIT “The audit is tomorrow.” Records are split between a notebook, a phone and a file. Everyone is hunting for evidence.  Scan to watch the short film (Turkish narration)

More than two feel familiar? It's not your people, it's the **process**. And processes can be fixed.

Today these answers live in a few people's heads, often the manager's. The fix is to build them into the work itself.

We don't start with software. We start by listening.

Every company's processes are unique. That is why we don't begin by demonstrating a product; we begin by listening to what is causing you headaches. Technology is built last, on top of the process we design together.

01

We listen

We listen to everyone who actually does the work, from management to the front line.

- ✓ Management and team interviews
- ✓ On-site observation of the work
- ✓ Prioritizing where value is lost

02

We design the process

Who does what, in what order, and with whose approval? We define the rules together with you.

- ✓ Flows and responsibilities
- ✓ Authority and approval rules
- ✓ Indicators to track

03

We implement the right technology

We implement the designed process with the technology that best fits your business, and add custom applications where needed.

- ✓ Configured for your organization
- ✓ Custom development
- ✓ Training and rollout

THE OUTCOME: FOUR ANSWERS FOR EVERY TASK, IN ONE PLACE

Who?

Every task has one clear owner.

What stage?

Its status is visible without asking.

How long?

Waiting work is spotted before it becomes late.

What happened?

Who did what, and when, is recorded and cannot be altered.



Your projects are run by PMP® certified consultants.

PMP (Project Management Professional) is one of the most widely recognized project management certifications in the world. It is awarded by the US-based Project Management Institute (PMI) to professionals who meet documented experience and education requirements and pass a rigorous exam, and it is renewed through ongoing professional development. What it means for you: your project's scope, schedule, risks and stakeholders are managed with a defined discipline.

Every task on one screen, each with a clear owner

The system is configured around the designed process, in your organization's own language. From purchase requests to complaints and meeting decisions, every task is opened, assigned, progressed and closed in the same way.

Tasks · Open							ILLUSTRATIVE SCREEN
Filter: Status: open Project: all Assignee: all Sorted by waiting time							
#	TYPE	SUBJECT	STATUS	WITH	DUE	WAITING	
#1284	Purchase request	Bearing set · line 2	Awaiting approval	General Manager	today	40 min	
#1281	Customer complaint	Damaged delivery	In progress	Warehouse	13 Oct	1 day	
#1279	Payment request	Supplier invoice	Finance approval	Finance	14 Oct	5 h	
#1276	Meeting decision	New shift plan	Overdue	HR	10 Oct	3 days	
#1270	Internal request	Forklift maintenance	Closed	Maintenance	11 Oct	—	

- **Projects and units.** Each department or branch works in its own space; management sees them all together.
- **Workflow.** Rules govern which role can move which task to which stage.
- **Saved queries.** Lists such as “My overdue tasks” are defined once and open with a single click.
- **Email notifications.** You are notified when a task is assigned to you or updated.
- **Bulk actions.** Update many tasks at once; each one still follows its own rules.
- **Roles and permissions.** Who can see and change what is defined by role.
- **Custom fields.** Amount, customer, plate number, machine... Add the fields your work needs and make them mandatory or read-only.
- **Tamper-proof history.** Every change to a task is kept, with who made it and when, alongside attachments and comments.
- **Time tracking.** Measure how much effort goes into each task.
- **Dedicated installation.** Your data is never stored in the same system as other companies' data.

THE LIFE OF A TASK

01 • OPENED

Through one channel

Not by phone, WhatsApp or in the corridor; required details go into mandatory fields.

02 • ASSIGNED

To a named person

Routed to the right person by department, role or amount, according to defined rules.

03 • PROGRESSES

In visible steps

Every step is recorded; the requester sees the status without calling anyone.

04 • CLOSED

With evidence

Who did what, and when, is stored with attachments and can be reported on.

If your process is unique, your technology should be too

We adapt technology to the process, not the other way round. Where your business needs it, we develop custom applications and management reports. Here are examples from our work.

QUALITY & AUDIT

No more hunting for evidence on audit day

Nonconformities and corrective/preventive actions are recorded with an owner and a deadline. The evidence auditors ask for comes straight from the process records instead of a file-by-file search.

Real case · manufacturing: Preparing evidence before an audit went from weeks to 1–2 days.

MANAGEMENT REPORTING

Executive dashboards from process data

Indicators drawn from the work-tracking records, such as waiting times, workload by department, delays and recurring issues, are tracked in charts.

Real case · construction: Preparing the weekly status report went from 4–5 hours to under 30 minutes.

PROCESS AUTOMATION

Steps that move forward on their own

Requests routed automatically to the right approver by amount, reminders sent before deadlines, and open decisions carried over to the next meeting's agenda.

WORKING ALONGSIDE

Next to your existing systems

Your accounting, ERP and inventory systems stay as they are. PysFlow fills the tracking and approval gap they don't cover.

HOW WE DECIDE

Technology decisions are made once the process is clear.

At the end of the process discovery, we decide together which technology and what scope will best meet your needs. The scope is agreed in writing, and we never recommend software you don't need.

HOW CUSTOM DEVELOPMENT WORKS

01

We listen

We hear the need first-hand from the team that lives with it every day.

02

We define the scope

What will and won't be built is agreed in writing.

03

We build

We progress through interim versions tested with your team.

04

We roll out

We deliver with team training and user documentation.

Different industries, one problem: untracked work

Today **over 200 processes are live**, reaching **more than 1,000 users and stakeholders**.

The cases below are real projects; company names are withheld for confidentiality.

✓ REAL CASE • CONSTRUCTION & SUPPLY

Purchase approvals **4 → 1.5 days**
average approval time

Before: Approvals ran on email and wet signatures.
After: Requests are routed automatically to the right approver by amount and tracked on one screen.

✓ REAL CASE • FOOD

Collections **40%**
more overdue receivables collected

Before: Payment promises and calls were not recorded.
After: Due-date based follow-up, logged conversations and a planned call routine were put in place.

✓ REAL CASE • AUTOMOTIVE SUPPLIER

Inter-department requests **40%**
faster response between departments

Before: Requests got lost in WhatsApp groups. **After:** Each request is clearly assigned to a department and is either accepted or returned with a reason.

✓ REAL CASE • EDUCATION INSTITUTION

Meeting decisions **50% → 90%+**
of decisions followed up

Before: Decisions stayed in notebooks. **After:** Every decision becomes a task with an owner and a date.

✓ REAL CASE • RETAIL & E-COMMERCE

Customer complaints **≈ zero**
complaints left untracked

Before: Nobody knew who was handling a complaint.
After: Every complaint is recorded with an owner and a deadline; root causes are visible.

✓ REAL CASE • ENERGY & SUPPLY

Supplier payments **20% → <5%**
of payments made after the due date

Before: Payment requests came verbally and with missing documents. **After:** Requests arrive through one channel with documents attached; approval levels proceed in order.

✓ REAL CASE • LOGISTICS & DISTRIBUTION

Shipment requests **30% → <5%**
of requests returned for missing details

Before: Vehicle requests came by phone with missing details. **After:** Requests come through a single form with mandatory fields; bottlenecks are visible instantly.

✓ REAL CASE • SERVICES & RETAIL

Internal support requests **65% → 85%+**
closed within target time (SLA)

Before: Requests were made in corridors and over the phone. **After:** Every request is logged as a ticket and queued by priority.

EXAMPLES OF INDUSTRIES WE SERVE

Construction & supply

Food production

Wholesale

Retail & e-commerce

Automotive suppliers

Logistics & distribution

Energy

Manufacturing & trade

Construction & contracting

Furniture

Healthcare

Education

Hospitality

Tourism & services

Legal

Software & technology

Selected from the 20 client cases we have published. Results belong to each company's own process; every organization is assessed separately through process discovery. More at pysflow.com/en.

How much of your work depends on individuals?

Answer honestly. There are no right or wrong answers; this is a map of where to start.

01	Can you find out who currently holds a task without calling anyone?	☐ Yes	☐ No
02	Do requests come through a single channel rather than WhatsApp, phone calls or the corridor?	☐ Yes	☐ No
03	Are approvals recorded in writing and easy to find later?	☐ Yes	☐ No
04	Does every meeting decision have an owner and a deadline?	☐ Yes	☐ No
05	When an employee goes on leave, does their work continue where it left off?	☐ Yes	☐ No
06	When a customer or supplier calls asking “what happened?”, can someone answer straight away?	☐ Yes	☐ No
07	Can you see tasks at risk of delay before the delay happens?	☐ Yes	☐ No
08	Can you state in numbers how much work is piling up in each department?	☐ Yes	☐ No
09	Can you see from your records when the same problem recurs?	☐ Yes	☐ No
10	Does work move at the same pace when you are not there?	☐ Yes	☐ No

0–2 “No”
 Your processes are largely in place. We can explore improvement opportunities together.

3–5 “No”
 Some work depends on people’s memory. A good time to start with a single process.

6+ “No”
 Knowledge sits mostly with individuals. The first step is to capture it in the process.

Bring your results to the introductory call, and we will use the 30 minutes to go through them.

WHAT PEOPLE WITH SIMILAR PROCESSES SAY



The approval sequence is clear the moment a request is opened. ‘Verbal approval’ is a thing of the past.

Emre · Procurement Lead
Manufacturing



Now we can follow every request end to end, even if the customer never calls.

Serap · Customer Service Manager
Services



Every nonconformity is recorded step by step. We can produce any record an auditor asks for within minutes.

Merve · Quality Manager
Pharmaceuticals

Shortened and translated from genuine customer feedback; company names are withheld for confidentiality.

HOW WE START

Not a big project. We start with a single process.

While your business keeps running, not by stopping it. Once we see the results, we move on to the next process.

01**Introductory call**

30 minutes, free of charge. We listen to the issues that cause your organization headaches.

02**Process discovery**

We study how work flows today and identify where most value is lost.

03**First process**

We implement the selected process and roll it out together with your team.

04**Measure and scale**

We measure the results together and move on to the next process.

Do we have to replace our current systems?

No. Your accounting, ERP and inventory systems stay in place.

Do you sell packaged software?

No. We design the process first; the technology is shaped by that design and set up for your organization.

Where is our data kept?

Each organization gets its own installation; your data is never stored alongside other companies' data.

If this picture looks familiar, let's talk.

The 30-minute introductory call is free and comes with no obligation.

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Book a call online
Opens our English contact form.



Message us on WhatsApp
Opens with a ready-made message.

